AUDUBON SOCIETY OF NORTHERN VIRGINIA Budget for FY 2024

Adopted by the Board of Directors May 9, 2023

| Budget category | FY 2023 Budget | FY 2024 Budget | FY 2024 Change from FY 2023 Budget |
|---|-------------------|-------------------|--|
| Balance available at start of year ⁽¹⁾ | \$23,500 | \$53,000 | \$29,500 |
| Revenue | | | |
| Membership from National Audubon | \$13,000 | \$13,000 | \$0 |
| Direct Mail Appeal | \$57,600 | \$62,000 | \$4,400 |
| Other individual contributions | \$18,890 | \$17,400 | -\$1,490 |
| Birdathon (+ Silent Auction in FY 2024) | \$10,000 | \$19,000 | \$9,000 |
| Corporate and organization contributions | \$3,000 | \$3,000 | |
| Program Income | \$26,475 | \$31,875 | \$5,400 |
| Other income | \$7,254 | \$6,245 | -\$1,009 |
| Grants | \$25,370 | \$16,250 | -\$9,120 |
| Total Revenue | \$161,589 | \$168,770 | |
| Total Funds Available ⁽²⁾ | \$185,089 | \$221,770 | \$36,681 |
| Expenses | | | |
| Staff | \$95,504 | \$103,499 | \$7,995 |
| Administration | \$22,040 | \$29,210 | \$7,170 |
| Adult Education | \$8,916 | \$9,000 | \$84 |
| Youth Education | \$2,540 | \$2,095 | -\$445 |
| Citizen Science | \$9,135 | \$10,266 | \$1,131 |
| Conservation | \$9,475 | \$15,125 | \$5,650 |
| Audubon at Home | \$4,970 | \$27,050 | \$22,080 |
| Communication | \$11,973 | \$10,840 | -\$1,133 |
| Diversity and Inclusion | \$2,650 | \$4,475 | \$1,825 |
| Development | \$6,924 | \$4,815 | -\$2,109 |
| Advocacy | \$250 | \$1,125 | \$875 |
| Community Engagement | | \$4,270 | \$4,270 |
| Total Expenses | \$174,377 | \$221,770 | \$47,393 |
| Total Funds Available Less Expenses | \$10,712 | 0 | |

⁽¹⁾ Balance available consists of funds allocated from cash reserves; includes \$25,000 for Stretch Our Parks

⁽²⁾ Total Funds Available is Balance available at start of year plus Revenue

| Status of ASNV Assets - FY 2023 to date | | | | |
|---|-------------|--------------|--------------|--|
| | Asset Type | | | |
| Balance | Cash | Investments | Total | |
| Start of fiscal year - July 1, 2022 | \$49,934.66 | \$315,694.58 | \$365,629.24 | |
| Ending Balance - April 30, 2023 | \$47,095.29 | \$357,950.02 | \$405,045.31 | |
| Change, fiscal year to date | -\$2,839.37 | \$42,255.44 | \$39,416.07 | |